

Minutes of the Board of Directors Meeting of 83 United Independent Supporters Association

January 8, 2019, 6:03 P.M. at 4823 South Sheridan Road, Ste 300

Members Present:

Board

Denis Lane – President

Angela Porter – Vice President

Jacob Will – Treasurer

Steve Hitz – Member At-Large

Matt Burnett – Secretary

(5/5 votes present)*

Nathan Napier

Document: Quarterly Report (08JAN2019) – Attachment 1

Minutes:

Presidents report:

Merchandise Redbubble; Don't want to hold merchandise to sell. Meet and Greets for the newly released preseason schedule.

VP Report:

La Union and Wrench Maidens – WM want smoke paid etc. (in line with our wants). Consolidated Gameday efforts while retaining identity

WM t-shirts, cowbells and smoke were the only purchases last season

Treasurers report:

Presented Fourth quarter financials for 2018.

(attachment 1)

Secretaries report:

Committee organization and task delegation.

Members-at-Large:

None

Old Business:

Ron's advertisement reconciliation – Steve to reach to Ian and Mike

JoBox – set a date for renovation to make fully functional

Futsal court at McClure – City gave permission – leave as a placeholder for future consideration

New Business:

Scarf Design – going away from orange. Miguel's design was only submission. To ask Miguel to present color scheme for scarf design. To decide within next week to get ordered for beginning of season.

Membership: Last year's dues \$20 (scarves 15 with membership, 20 W/O). Drop pricing and cut included items expense.

Incentives:

Discount on member merchandise

Discount in team store

Transport to certain away matches

Official supporters' group functions

*Membership dues: \$10 base; \$15 scarf with membership (\$20 without) (Motion Passed)

Tailgate:

Location: Guthrie green (locale) position FO trying to work out.

New location (private parking) adds benefit of food truck option.

TIFO:

Location to paint

Overhead projector

Theme: New area of standing should be a focus to the new "US"

Track down materials

New alternative to drop cloth material

Group Activities:

Pint Night, pub crawl, Meet and greet, Polar plunge, slosh ball, "membership kick-off"

Pub-crawl 26JAN2019 as "membership kickoff" 8:00 start at inter circle.

Community service:

*Motion to setup a community service committee Kayla Burnett and Angela Porter as Chair (Motion Passed)

Kayla: day center, spca, food bank, polar plunge, john 3:16, Tulsa youth services, happy hands, 5k runs (St. Patrick's Day 5K).

Futsal court to be on backburner with community service committee

83 United Email:

Setup up emails and coordinate web presence

*Add Nathan Napier as Parliamentarian (Motion Passed)

Adjourned

These Minutes are certified by 83 United Independent Supporters Association's Secretary.



Matthew Burnett
Secretary

A printed and signed copy is stored in the corporate record book.

83' United ISA 2018 Quarterly Reporting
Jan 8, 2019

Expense	Jan-Mar	Apr-Jun	Jul-Sep	Oct-Dec	Year to Date	Budget
1000 Marketing						
1001 Website/ Social Media Expense	74.65	16.15	0.00	38.88	129.68	110.00
1002 Printed Materials Expense	168.69	0.00	0.00	0.00	168.69	200.00
1003 Promotions/Giveaways	1,547.24	0.00	0.00	0.00	1,547.24	1100.00
1004 Group Meeting Expense (AGM, etc.)	0.00	0.00	0.00	376.09	376.09	750.00
1005 Marketing Misc. Expense	173.20	0.00	0.00	0.00	173.20	0.00
Total 1000 - Marketing Expense	(1963.78)	(16.15)	0.00	(414.97)	(2394.90)	(2160.00)
2000 TIFO/In Game Experience						
2001 Fabric/Banner Supply Expense	0.00	76.20	0.00	0.00	76.20	100.00
2002 Paint Expense	0.00	0.00	0.00	0.00	0.00	0.00
2003 Smoke Expense	300.00	0.00	201.68	0.00	501.68	600.00
2004 Miscellaneous Expense	187.44	0.00	0.00	0.00	187.44	50.00
Total 2000 - TIFO/In Game Expense	(487.44)	(76.20)	(201.68)	0.00	(765.32)	(750.00)
3000 Merchandise Expense						
3001 Scarves Expense	1,183.00	0.00	0.00	0.00	1,183.00	1250.00
3002 Merchandise Expense	0.00	0.00	0.00	0.00	0.00	0.00
3003 Miscellaneous Expense	77.64	28.63	7.27	0.00	113.54	150.00
Total 3000 - Merchandise Expense	(1260.64)	(28.63)	(7.27)	0.00	(1296.54)	(1400.00)
4000 Tailgate Home/Away						
4001 Transportation Expense	500.00	0.00	0.00	0.00	500.00	1000.00
4002 Tailgate	247.39	381.04	589.55	80.00	1,297.98	1750.00
4003 Travel Misc	37.46	350.00	0.00	0.00	387.46	400.00
Total 4000 - Tailgate Expense	(784.85)	(731.04)	(589.55)	(80.00)	(2185.44)	(3150.00)
5000 Philanthropy						
5001 Donations/Scholarships	0.00	55.00	0.00	0.00	55.00	0.00
5002 Events	0.00	0.00	0.00	0.00	0.00	0.00
5003 Miscellaneous Expense	0.00	0.00	19.04	0.00	19.04	0.00
Total 5000 - Philanthropy Expense	0.00	(55.00)	(19.04)	0.00	(74.04)	0.00
6000 State and Federal Fees						
6001 Sales Tax	6.25	325.30	9.59	4.20	345.34	400.00
6002 State/Federal Licensing Fees	0.00	0.00	0.00	20.00	20.00	0.00
Total 6000 - State and Federal Fees	(6.25)	(325.30)	(9.59)	(24.20)	(365.34)	(400.00)
Total Expense	(4502.96)	(1232.32)	(827.13)	(519.17)	(7081.58)	(7860.00)
Revenue						
0200 Annual Membership Dues	2,610.77	73.43	67.54	0.00	2,751.74	3,000.00
0300 Scarve Sales	1,208.92	130.00	20.00	0.00	1,358.92	1,875.00
0400 Merchandise Sales	0.00	30.00	0.00	0.00	30.00	150.00
0500 Fundraising	0.00	0.00	0.00	0.00	0.00	0.00
0600 Travel Ticket Sales	208.13	0.00	0.00	0.00	208.13	250.00
0700 Sponsorships/FO	2,750.00	0.00	0.00	0.00	2,750.00	3,000.00
Total Revenue	6,777.82	233.43	87.54	0.00	7,098.79	8,275.00
Net Income	2,274.86	-998.89	-739.59	-519.17	17.21	415.00

4000 PREVIC

✓

Reserved Philanthropy Funds -700
Reserved Tent Expense -600
2017 Year End 2563.09
Total 1,280.30

TUP CRAWL

303 KINCADE

150+ MEMBERS

\$110/10 TAILGATES

Agenda for Board of Directors Meeting of 83 United Independent Supporters Association

February 5, 2019, 6:06 P.M. at 810 South Cincinnati Ave, Ste 200; 74119

Members present

Dennis Lane

Jacob Will

Matt Burnett

Steve Hitz

Board Member's Individual Report and/or Updates

President: Meeting with Wayne February 6 with Wayne (Denis and Angela). Upcoming events: Kit reveal and Season ticket pickup. No team funding for smoke. Buy 50 count of smoke?

Club store will offer discount. Driller's team store will not be utilized for Roughnecks apparel (to be a popup store and Mac's SS to be an official supplier).

Roustabouts sponsorship ideas: BAMA; The Tulsa;

Treasurer: (attachement) Expenses; Tifo materials (Steve's wife to see if material cost reduction is possible); sales tax should reduce due to revenues less. Need 175 members. Travel ticket sales: Denis to ask Wayne about the "other bus" cost per seat and overall plan for transport.

Sponsorships: Kyla has always given along with other padded income sponsorships; right now we are in a deficit of approximately \$1000 net because of sponsorships. Pint night is a place holder.

*Move to approve Budget (approved).

Old Business:

Tailgate Location: Denis to bring up with Wayne at February 6 meeting. Greenwood and Archer (greenwood lot) backup lot. Tailgate end time about 45 minutes before kick. First tailgate to be hot dogs and hamburgers or another simple idea.

JoBox – to set a date for renovation to make fully functional. Steve Hitz to take on castor install in next few weeks. Still with Travis.

Ron's advertisement reconciliation – Red tent with location address.

Futsal court at McClure – with community service committee (no update; push to May)

First match TIFO – coordinate with other supporters groups for first match. Steve to check on fabric, #wearetulsa with all three logos (SG). Denis to talk to Miguel. Place to paint.

83 United Email and web presence – send out email to prior year. Email blast, memberships, scarf inclusion, tifo painting party information and link to participate, polar plunge information, etc. (matt)

Osage Casino event – memberships available and stickers for new members.

Sponsorship form – in drop box wrapped van or box trailer with skin wrap possible idea.

Photos and documenting events...Lori?

Adjourned 7:26

These Minutes are certified by 83 United Independent Supporters Association's Secretary.



Matthew Burnett
Secretary

A printed and signed copy is stored in the corporate record book.

Agenda for Board of Directors Meeting of 83 United Independent Supporters Association

March 5, 2019, 6:00 P.M. at 418 South Peoria Ave; Tulsa, OK 74120

Present (Board):

Denis Lane

Angela Porter

Jacob Will

Matt Burnett

Steve Hitz

Non-board attendance:

Mario Soler

Board Member's Individual Report and/or Updates

Denis – Andrew said Soundpony may sponsor a tailgate. Justin Brauchie pint night in the works.

Jacob – tent purchased and vector made for printing. Not here for first game at end of the season it will be turned over to RON's with option to allow use for advertisements.

Memberships are lacking approximately 100 memberships. Push memberships at tailgates. (supplemental reporting).

Need email for old members resignup. Denis to draft email.

Steve – Jobbox is still in process. Should be ready for first game. FUCK OKC.

Old Business:

Tailgate – carl has grates and will bring and will be at tailgate to cook. Game at 7 Tailgate food start at 5:00 start set-up at 3:30...tents weather permitting. Breakdown at 6:30.

Hamburgers and Hotdogs – have charcoal, should not need 80/80,

Announce in Slack w/ email for membership and kickoff.

PA options – outlet / extension cord.

First match TIFO – first TIFO planned to be at each game.

Sponsorship form – in drop box wrapped van or box trailer with skin wrap possible idea.

All supporter's groups come up with a unified branding of the SG section?

Community Service:

Food bank - March 27

Mario – La Union Podcast (non-exclusive), one card for discounts (unified across SGs), authentic jersey pre-order,

Adjourned – 7:18 P.M.

These Minutes are certified by 83 United Independent Supporters Association's Secretary.



Matthew Burnett
Secretary

A printed and signed copy is stored in the corporate record book.

Agenda for Board of Directors Meeting of 83 United Independent Supporters Association

April 2, 2019 6:08 P.M. at 412 East 2nd Street (The Tulsan Bar)

Members present:

Jacob Will

Denis Lane

Steve Hitz

Matt Burnett

(majority present)

Non-board present:

Justin Brauchie

Amy Boone

New Business:

George's for next game's watch party 9:00 PM 4/6

Jeff Boone – to sponsor koozies should come up with colors and vector. Make in time for okc match.
Jacob to follow up with Jeff.

Drum stand for bass drum - Matt to reach out to connections for possible used, if not Daniel F. has picked a place out for new.

Okc match:

Jacob spoke to DJ and the booking fee is inexpensive to keep tunes / Tifo as entrance to ally tailgates

Early start: 4:00 PM. JB to take care of protiens with smoker (Smoker at 2:00)

To sign up before now and kickoff for \$100 gift card to the Tulsan.

Reach to mythic or greenhouse for live t-shirt press (\$1,000 minimum order, unsold inventory) possible subsidy from local business.

Jacob to work on email. Food provided by Tulsan, beer donated, \$5 parking before 5:00,

Adjourned: 7:10 pm

These Minutes are certified by 83 United Independent Supporters Association's Secretary.


Matthew Burnett
Secretary

A printed and signed copy is stored in the corporate record book.

Agenda for Board of Directors Meeting of 83 United Independent Supporters Association

May 7, 2019, 6:00 P.M. at 418 S Peoria Ave, 74120 (Pearl Beach Brew Pub)

Members present (majority present):

Denis Lane

Angela Porter

Jacob Will

Matt Burnett

Steve Hitz

Non-board:

Kayla Burnett

Rebecca Radabaugh

Board Member's Individual Report and/or Updates

President: Supporter's section trying to be moved to 1000 person capacity. Supporter's section tickets to not undercut grass/GA tickets (help with "sellouts"). / Flags are now prohibited in the front row.

VP: Bass drum stand purchased via donation.

Treasurer: Koozies to promote are plenty

Old Business:

Community Service committee to speak on Futsal Courts (see new business).

Hay – not needed at time.

T-shirt pressing – no up-front money for the setup.

New Business:

No watch party for the open cup. SA watch party May 18 at Pearl Beach Brew Pub give 15% of net profits. No watch for Memorial weekend LV match. Home match June 1 vs. Austin, could be paired with Fortuna as double-header, standard tail gate with burgers and dogs.

Community service event to be family friendly but Catholic Charities would be 6-and-up; SPCA wants 8-and-up. Sunday afternoon May 19th trash pickup and overall park beautification from 1 to 3 P.M. meeting at the playground/pool parking lot.

June is pride month. A ribbon event will be great. Denis to check with Wayne to see if another pride event could be put in tandem.

Adjourned 6:56 P.M.

These Minutes are certified by 83 United Independent Supporters Association's Secretary.



Matthew Burnett
Secretary

A printed and signed copy is stored in the corporate record book.

Agenda for Board of Directors Meeting of 83 United Independent Supporters Association

July 2, 2019, 6:32 P.M. at 203 S Frankfurt Ave., Tulsa, OK 74137

Members present (majority present):

Denis Lane

Angela Porter

Ian Whitworth

Steve Hitz

Nathan Napier

Non-board Members:

Rebecca Ames

Board Member's Individual Report and/or Updates

President: Talking to team about bus to Oklahoma City. Team is to provide total agenda and information for tickets for non-riders.

VP: None

Treasurer: Presented financials; present status is acceptable.

Parliamentarian: Will be taking over social media accounts

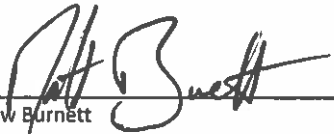
New Business:

July 27th home match will tailgate with walking tacos and August 31st match a possible private room at Elgin Park as Labor Day holiday may present a modest sized crowd. Wednesday games (7/24 & 8/28) will not have tailgates but have the opportunity to meet before the matches at Elgin Park.

Adjourned 6:30 P.M.

: Minutes kept by Denis Lane; transcribed

These Minutes are certified by 83 United Independent Supporters Association's Secretary.


Matthew Burnett
Secretary

A printed and signed copy is stored in the corporate record book.

Agenda for Board of Directors Meeting of 83 United Independent Supporters Association

September 3, 2019, 6:30 P.M. at 810 S. Cincinnati Ave. Ste 200, Tulsa, OK 74119

Members present (majority present):

Denis Lane

Angela Porter

Jacob Will

Steve Hitz

Nathan Napier

Board Member's Individual Report and/or Updates

President: Possible donation 'Match' from Crafts

VP: None

Treasurer: Presented financials; present status is acceptable.

Parliamentarian: None

Old Business:

None

New Business:

Tailgates:

September 21st and October 5th plan on regular dogs and burgers and drinks

October 12 we will have a chili cooking contest. Judges, Prizes...

We will provide cheese, Fritos, and drinks.

October 19th October fest Theme -Brats, sausage, sauerkraut, pretzels, etc.

AGM:

Checking Venues and Dates---Pearl Beach, Cyntergy, New Era..... On December 6th or 13th.

Elections: Treasurer, VP & Member at large (1-3) are up for re-election.

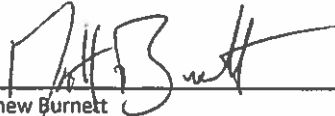
Community Service: Try and do something in September and in November/December

(Help Salvation Army toy drive)

Adjourned 6:30 P.M.

: Minutes kept by Denis Lane; transcribed

These Minutes are certified by 83 United Independent Supporters Association's Secretary.



Matthew Burnett
Secretary

A printed and signed copy is stored in the corporate record book.

Minutes of the Board of Directors Meeting of 83 United Independent Supporters Association

November 3, 2019, 2:10 P.M. at Pearl Beach Club

Members Present:

Board

Denis Lane – President

Angela Porter – Vice President

Jacob Will – Treasurer

Steve Hitz – Member At-Large

Matt Burnett – Secretary

(5/5 votes present)*

Kayla Burnett

Rebecca Ames

Minutes:

Presidents report:

Justin Brauchie is speaking to Redbull about community reach and possible team up with our tailgate

Crafts to possibly match what we match for our efforts for all benevolence up to \$10,000.00

VP Report:

Sloshball – first annual match for all supporters' groups. To commence when 2020 schedule offers guidance to the season lull.

Members-at-Large:

Steve: Possible need for new folding tables

New Business:

Elections:

Open Positions:

Vice President

Treasurer

At-large

Jacob Will nominated as election chair, Seconded, and unanimously adopted.

Positions will be notified to members via member email.

Friday, December 13th at 5:00 P.M. closes voting.

AGM:

At Pearl Beach Brewery December 13th @ 6:00 P.M. Official meeting at 7:00

Entertainment?

Food: Lite snacks and one drink voucher per current paid member vote.

Setup sound system from last year

Ugly Sweater contest

Giveaways – pending front office intent; growler/crowler vouchers from various establishments.

Community service projects to be highlighted at AGM:

Polar Plunge

WSA fundraiser

Dog Toy drive

Kayla: Holiday event to serve community in tandem with group build. i.e. caroling to nursing home, children's' hospital, etc.

Food bank around April and possible second date.

December nursing home visit for Christmas.

Turkey drive in tandem with The Tulsan.

Glove, coat, Hat drive for homeless. Toiletries.

Give care packages to team

Presence at youth tournaments – water, fruit, etc. for visibility to the group.

Hallowzooween volunteering (foster system focus).

Website:

Need a better eye on the website and its maintenance. Angela has the capability to help and a possible tandem with others who have knowledge to help.

Membership dues:

Shirt helps give value to the membership while being able to raise funding. Finding a shirt sponsor can cover cost with all dues going to budget.

Edition rollout so exclusivity boosts sales. Included with membership but sales for members for subsequent editions help with funding.

Merchandising discount card to be explored with FO by President.

Matt to come up with target membership and dues amount for next year.

Fundraiser cards may be able to raise budget funding.

Possible membership app to add value to a membership. Membership numbers proportional to effective discounts.


New Tailgate site:

Greenwood has been spoken about as new main entrance. With the tucked away ally we lose visibility and OSU-Tulsa as a possible main parking for matchday we would have a better visibility for who goes to games if over on the east side.

To plan meeting after elections, before February.

Adjourned at 4:32 P.M.

These Minutes are certified by 83 United Independent Supporters Association's Secretary.


Matthew Burnett
Secretary

A printed and signed copy is stored in the corporate record book.